# **SOLUTIONS PARTNER BUSINESS APPLICATIONS**

#### **Benefits for Business Applications**

Benefits will include all common Solutions Partner benefits, like go-to-market services, TP&D advisory hours, technical support incidents, as well as unique product benefits designed specifically for Solutions Partner for Business Applications.

Product Group	Solutions Partner for Business Applications	Business Applications specialization*	
Azure Production Credits	-	\$4,500 per year (bulk)	
Azure Dev/Test Credits	Bulk offer delayed – in interim, dev/test credits are provided with Visual Studio Enterprise	Bulk offer delayed – in interim, dev/test credits are provided with Visual Studio Enterprise	
Visual Studio Subscriptions	25 Visual Studio Enterprise subscriptions	10 Visual Studio Enterprise subscriptions	
Dynamics 365 (D365)	100 users D365 Finance, HR, Project Ops, Sales, and more 1 tenant D365 Marketing and Customer Insights D365 Partner Sandbox products (all)	25 users D365 Finance, HR, Project Ops, Sales, and more 1 D365 Marketing Attach	
Power BI	100 Power BI Premium users	-	
Microsoft 365 (M365)	100 M365 E3 users	50 M365 E3 users	
Microsoft Project Online	20 users (Plan 5)	-	
Visio Online	5 users (Plan 2)	-	
Software Licenses	100 Windows Server Standard 2022, 32 Windows Server 2022 Data Center, 16 SQL Server, 100 System Center Standard, select CALs, and more	-	

### Requirements for Business Application: Skilling

#### **Intermediate Certifications**

Relevant role-based certifications are listed below

- For max points (Enterprise path): 20 functional consultants + developers
- For max points (SMB path): 5 functional consultants + developers
- Partial points can be earned for this metric
- Individuals will be counted toward points once even if they have multiple certifications in the list below

Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

\*Microsoft Certified: Dynamics 365 Commerce Functional Consultant Associate (will retire June

Microsoft Certified: Dynamics 365: Finance and Operations Apps Developer Associate Microsoft Certified: Dynamics 365 Supply Chain Management Functional Consultant Associate \*Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing Functional

ultant Associate (will retire June 30, 2023) Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate

Microsoft Certified: Dynamics 365 Sales Functional Consultant Associate

Microsoft Certified: Dynamics 365 Field Service Functional Consultant Associate

Microsoft Certified: Dynamics 365 Business Central Functional Consultant Associate Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

\*Microsoft Certified: Power Platform App Maker Associate (will be removed from eligibility for intermediate certifications on November 1, 2023)

Microsoft Certified: Data Analyst Associate

Microsoft Certified: Power Platform Functional Consultant Associate

Microsoft Certified: Power Platform Developer Associate

Microsoft Certified: Customer Data Platform Specialty Microsoft Certified: Azure Enterprise Data Analyst Associate

Microsoft Certified: Power Automate RPA Developer Associate

#### **Advanced Certifications**

Relevant role-based certifications are listed below

- For max points (Enterprise path): 7 architects
- For max points (SMB path): 2 architect
- Partial points can be earned for this metric
- These can be the same or different individuals as the those who earned points for intermediate certifications.
- Individuals will be counted toward points once even if they have multiple certifications in the list below



Microsoft Certified: Dynamics 365: Finance and Operations Apps Solution Architect Expert Microsoft Certified: Power Platform Solution Architect Expert

All dates an requirements subject to change.

For more information about requirements specific to Solutions Partner for Business Applications, click here.





<sup>\*</sup>Max stacking of 1 specialization across all Business Applications specializations.
This asset is intended only for reference purposes as a high-level overview. Benefits are subject to change. Full details and terms and conditions are subject to applicable program quide.

# ZERTIFIZIERUNGSPFADE FÜR SOLUTIONS PARTNER

## **BUSINESS APPLICATIONS**

#### Microsoft Power Platform certification portfolio

Drive success with Microsoft Certifications

Open doors to new career possibilities. Choose the certification that's right for you, based on the recommended skills, knowledge, and experience for each exam.

Power Platform Fundamentals Exam PL-900	Power Platform App Maker Associate Exam PL-100	Power Platform Functional Consultant Associate Exam PL-200
Prove you understand the core capabilities of Microsoft Power Platform—from business value and core product capabilities to building a simple Power Apps canvas app, connecting data sources, automating basic business processes with Power Automate, and creating a Power BI dashboard.	The app maker builds solutions to simplify, automate, and transform processes and tasks using Microsoft Power Platform.	Microsoft Power Platform functional consultants have broad applied knowledge of Microsoft Power Platform, including practical understanding of capabilities, boundaries, and constraints. They have experience using Microsoft Power Platform tools to create solutions that use Microsoft Power Platform and Microsoft 365. They have proficiency in data modeling, user experience design, requirements analysis, and process analysis.
Describe the business value of Microsoft Power Platform     Identify foundational components of Microsoft Power     Platform     Demonstrate the capabilities of Power BI     Demonstrate the capabilities of Power Apps     Demonstrate the capabilities of Power Automate     Demonstrate complementary Microsoft Power Platform solutions	Design business solutions     Analyze and visualize data     Create business solutions	Configure Microsoft Dataverse Create apps by using Power Apps Create and manage process automation Describe Power Virtual Agents Import and visualize data by using dataflows and Power BI Define an environment strategy

#### Microsoft Power Platform certification portfolio

Drive success with Microsoft Certifications

Power BI Data Analyst Associate Exam PL-300	Microsoft Power Platform Developer Associate Exam PL-400	Power Automate RPA Developer Associate Exam PL-500	Power Platform Solution Architect Expert Exam PL-600
Data analysts help businesses to maximize the value of their data assets using Microsoft Power BI.	Microsoft Power Platform developers design, develop, secure, and troubleshoot Microsoft Power Platform solutions. They implement components of the solution that include application enhancements, custom user experience, system integrations, data conversions, custom process automation, and custom visualizations.	RPA Developers automate time- consuming and repetitive tasks by using Microsoft Power Automate. They review solution requirements, create process documentation, and design, develop, troubleshoot, and evaluate solutions. They work with business stakeholders to improve and automate business workflows. They collaborate with administrators to deploy solutions to production environments, and they support solutions.	Solution architects for Microsoft Power Platform lead successful implementations and focus on how solutions address the broader business and technical needs of organizations.
Prepare the data Model the data Visualize and analyze the data Deploy and maintain assets	Create a technical design Configure Microsoft Dataverse Create and configure Power Apps Extend the user experience Extend the platform Develop integrations	Design automations     Develop automations     Deploy and manage automations	Perform solution envisioning and requirement analyses     Architect a solution     Implement the solution





## ZERTIFIZIERUNGSPFADE FÜR SOLUTIONS PARTNER

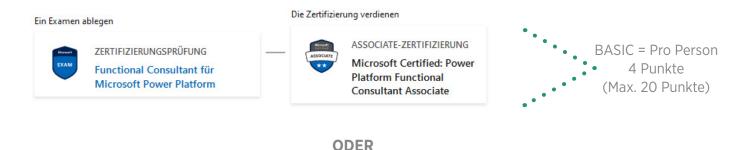
### **BUSINESS APPLICATIONS**

#### **Zwischenzertifizierung BASIC = Pro Person 4 Punkte**

Bis zu fünf Personen können durch Erreichen einer der folgende Prüfungen Punkte sammeln:

Microsoft Examen: PL-200

Microsoft Examen: PL-400





#### **Zwischenzertifizierung ADVANCED = Pro Person 4 Punkte**

Mindestens **zwei Personen** müssen die folgende Prüfung absolvieren:

Microsoft Examen: PL-600



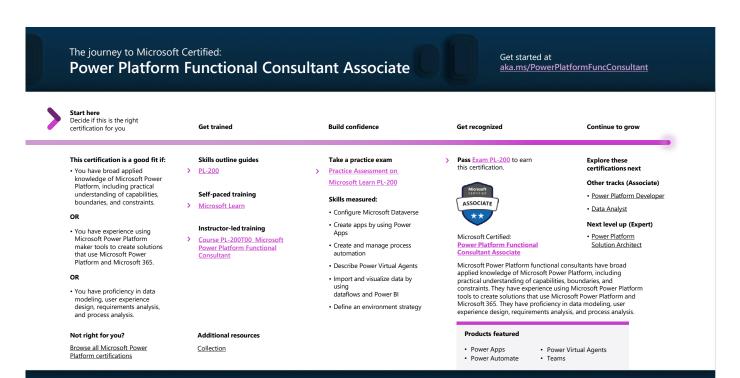
Weitere Examen sind auf der Microsoft Partner Webseite verfügbar.

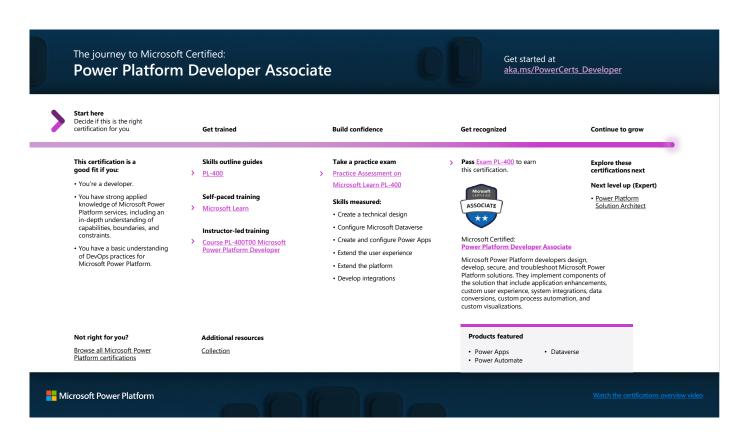




## TRAININGS UND EXAMEN FÜR SOLUTIONS PARTNER

### **BUSINESS APPLICATIONS**







Microsoft Power Platform



# TRAININGS UND EXAMEN FÜR SOLUTIONS PARTNER

### **BUSINESS APPLICATIONS**

